

Understanding Private sector practices and needs

*Prerequisite to establish
functional ABS systems and agreements*

**Third Meeting of the Global Partnership for
Business and Biodiversity
Montreal, October 2013**

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ABS Capacity Development Initiative
Co-Manager**

funded by



implemented by



The ABS Capacity Development Initiative

Take off “ABS Initiative”

2005: WG-ABS 3, Bangkok: African request for support



Implementing Action Plan
Capacity Building ABS IV / 24 b



2006: Launch of the **Dutch-German ABS Capacity Development Initiative for Africa** at COP 8 in Curitiba

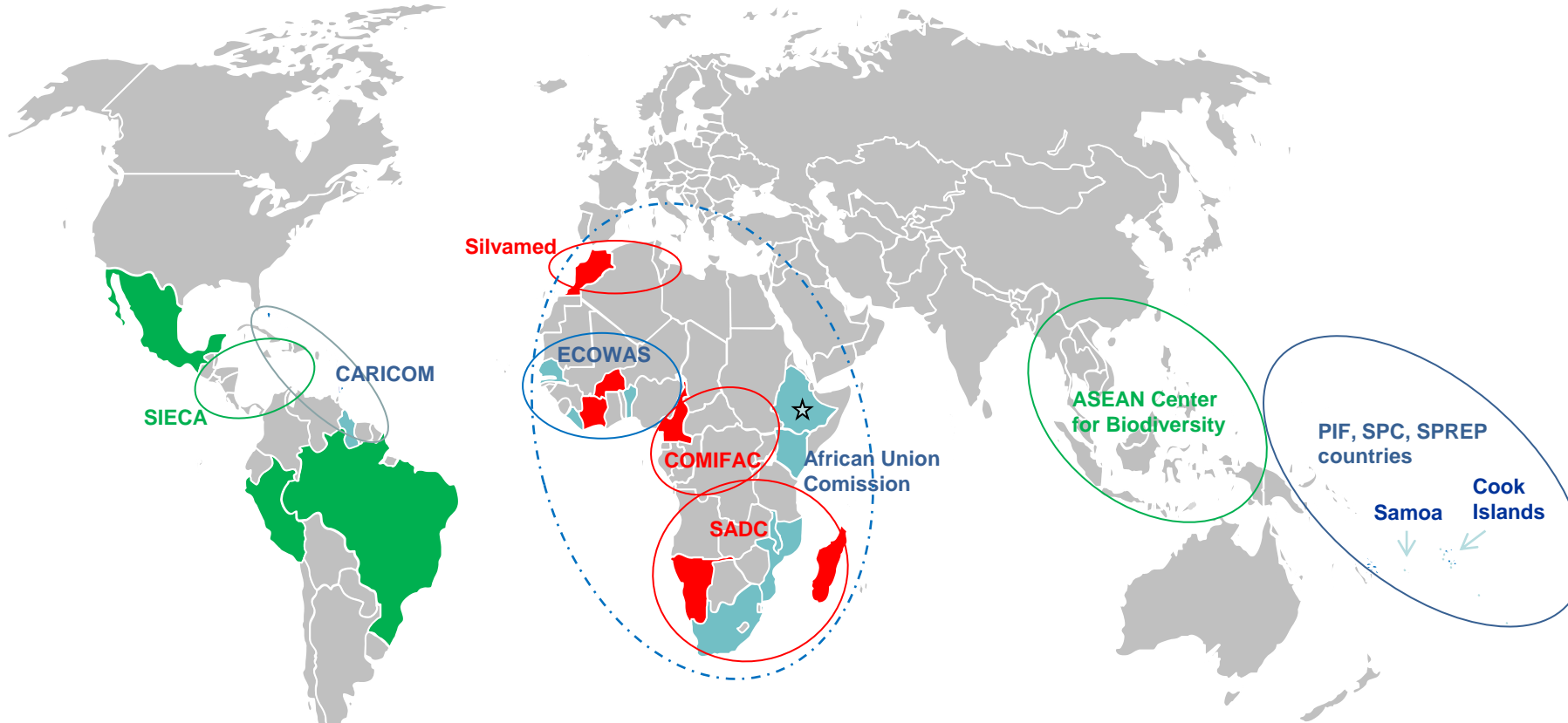
Today's Donors (ACP Region):

Partners:



Access and Benefit Sharing

The ABS Capacity Development Initiative



ABS Initiative direct:

Benin
Cook Islands
Guyana
Kenia
Liberia

Malawi
Mosambik
Samoa
Senegal
Südafrika

Regional Organisations

AUC, ECOWAS
CARICOM
PIF, SPC, SPREP

ABS Initiative w / bilateral DC

Burkina Faso
Côte d'Ivoire
Cameroon
Madagascar
Morocco
Namibia

Regional Organisations

COMIFAC

Regional rogramme
Silvamed

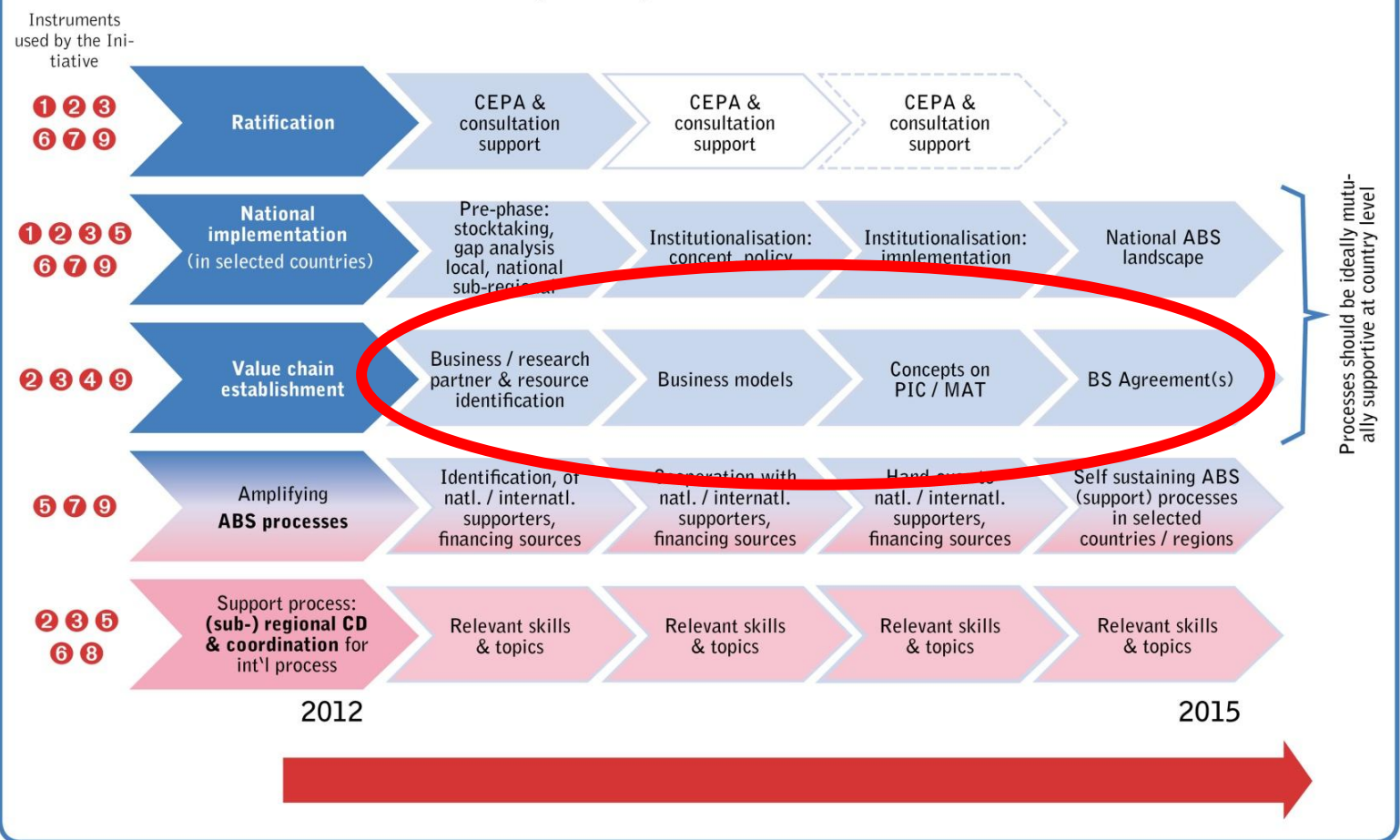
ABS only in bilateraler DC (out of ACP)

Brasil
Mexico
Peru

Regional Organisations
ASEAN, ACB
SIECA

The ABS Capacity Development Initiative

Core processes addressed during the current implementation phase for attaining the objectives of the ABS Initiative.



Supporting ABS value chain establishments

Participation of ILCs

- Pilot projects on BCP development with Natural Justice and COMPAS : Ethiopia, Ghana/Burkina Faso/Benin, Kenya, Namibia and South Africa

ABS partnerships with the private sector

- Analyzing supply chains re “utilization” of member companies – focus Southern Africa - PPP with the Union for Ethical BioTrade (UEBT) and PhytoTrade Africa:
- Testing Bio-cultural Protocols (BCPs) as interface between private sector -ILCs - cooperation with UEBT and Natural Justice: in Madagascar, Brazil, Peru
- Setting up ABS compliant value chains in Africa / Pacific – Partners from North and South, small and big in scale
- Joint activities in outreach and dialogue on ABS



Activities planned / ongoing:

- Study - distinguishing ABS and Biotope
- Book - practical learning on ABS contracts
- Study - negotiation process between ILCs and the private sector?
- Based on the experiences of UEFT - Natural Justice project
- IBSA+ Exchange on « user measures »
- Study - TK : where is today TK held in Africa?
- Study - GR business potential
 - SEN/ CAM / KEN / RSA / MOZ / MAD (UNEP / GEF 4)
 - Assessing ntl. enabling environments, policies / strategies / regulations (transaction costs)
 - What's happening with the countries biodiversity? What sectors are using GR ? What are the commercial opportunities?
 - Patent analysis (full text and GBIF crossreference)



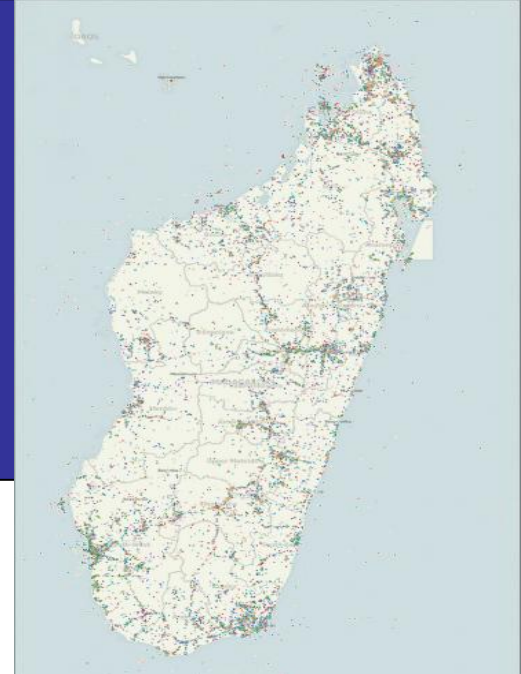
ABSPAT Analysis 1980 - 2010 (EU / US) – Madagascar

Origin: patents referenced to Madagascar (text research)

- 134 230 docs referring to species found in Madagascar
- 512 patents referring to Madagascar as origin: 2 706 species

Distribution: BR being endemic to Madagascar (GBIF crossreference)

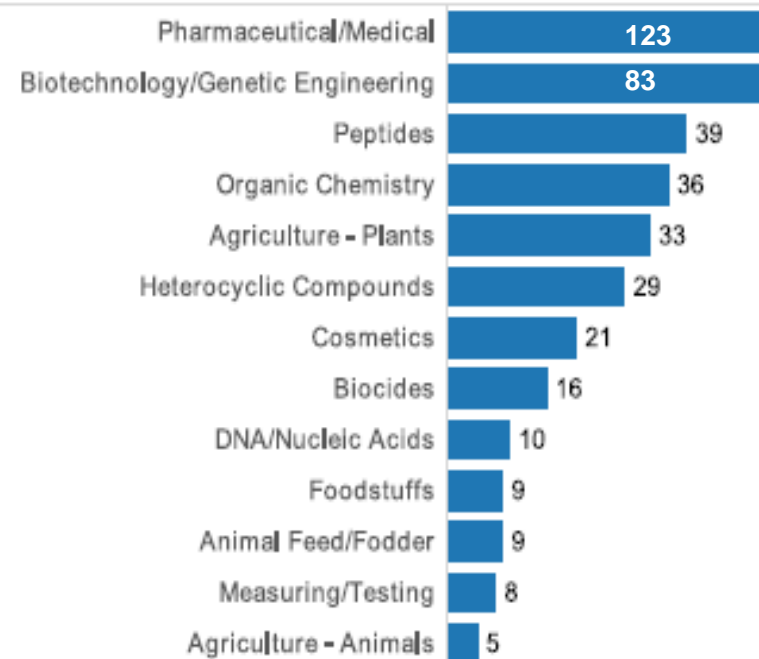
- 224 species only found in Madagascar are referenced in 830 patents



Focus: 73 species with provenance Madagascar
(e.g. in patent mentioned - *collected* - in Madagascar)

Species	Kingdom	Data Type	Distribution	Count
Cedrelopsis grevei	plantae	Origin & Distri..	Endemic	23
Euphorbia hedyotoides	plantae	Distribution	Endemic	21
Catharanthus roseus	plantae	Origin	Endemic	21
Coffea species	plantae	Distribution	Cosmopolitan	18
Ravensara anisata	plantae	Distribution	Uncertain	13
Paecilomyces viridis	fungi	Distribution	Cosmopolitan	13
Mycobacterium madagascariense	bacteria	Distribution	Cosmopolitan	8
Microcebus murinus	animalia	Distribution	Endemic	8
Catharanthus ovalis	plantae	Distribution	Endemic	8
Ormocarposis species	plantae	Distribution	Endemic	7
Kalanchoe orgyallis	plantae	Distribution	Uncertain	7
Kalanchoe aromatica	plantae	Distribution	Uncertain	7
Kalanchoe ambolensis	plantae	Distribution	Uncertain	7
Adansonia grandidieri	plantae	Distribution	Endemic	7

Technology Areas

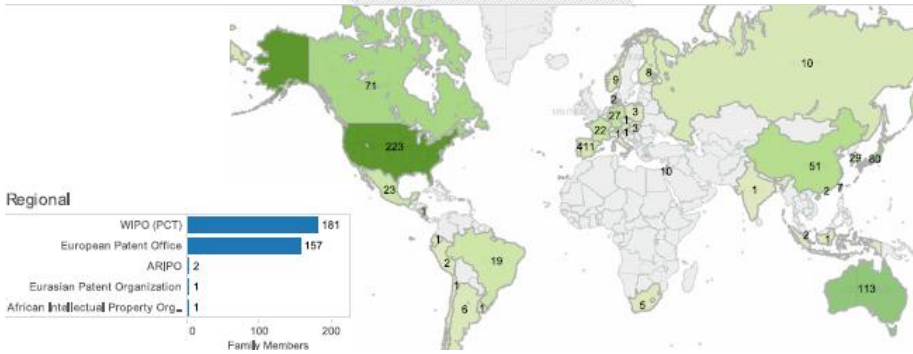


One species – many careers



<i>Adansonia digitata</i>	Cosmetics	2
	Hyperglycaemia/Diabetes	2
	Skin Care	2
	Traditional Medicines	2
<i>Adansonia fony</i>	Cosmetics	4
	Hyperglycaemia/Diabetes	4
	Skin Care	4
	Traditional Medicines	4
<i>Adansonia grandidieri</i>	Animal Feed	3
	Animal Food Supplements	2
	Cosmetics	8
	Hyperglycaemia/Diabetes	5
	Skin Care	6
	Skin Disorders	1
	Sun Barriers/Sun Tan Lotion	2
	Traditional Medicines	6
	Vitamins	2

.....possibly in many countries





Copenhagen Dialogues *with* the private sector

CPH 1
2011

- What is needed as enabling environment (besides legal certainty)?
- How can the public sector (incl. DC) and industry work together?

CPH 2
2012

- « Green Gold » pattern
- How do sectors access / use GR and their actives?
- Where is R&D been undertaken ?

CPH 3
2013

- Realistic picture on R&D timeframe and milestones across sectors
- Discuss PIC / MAT options based on sector SOP
- Trust building and CSR policies

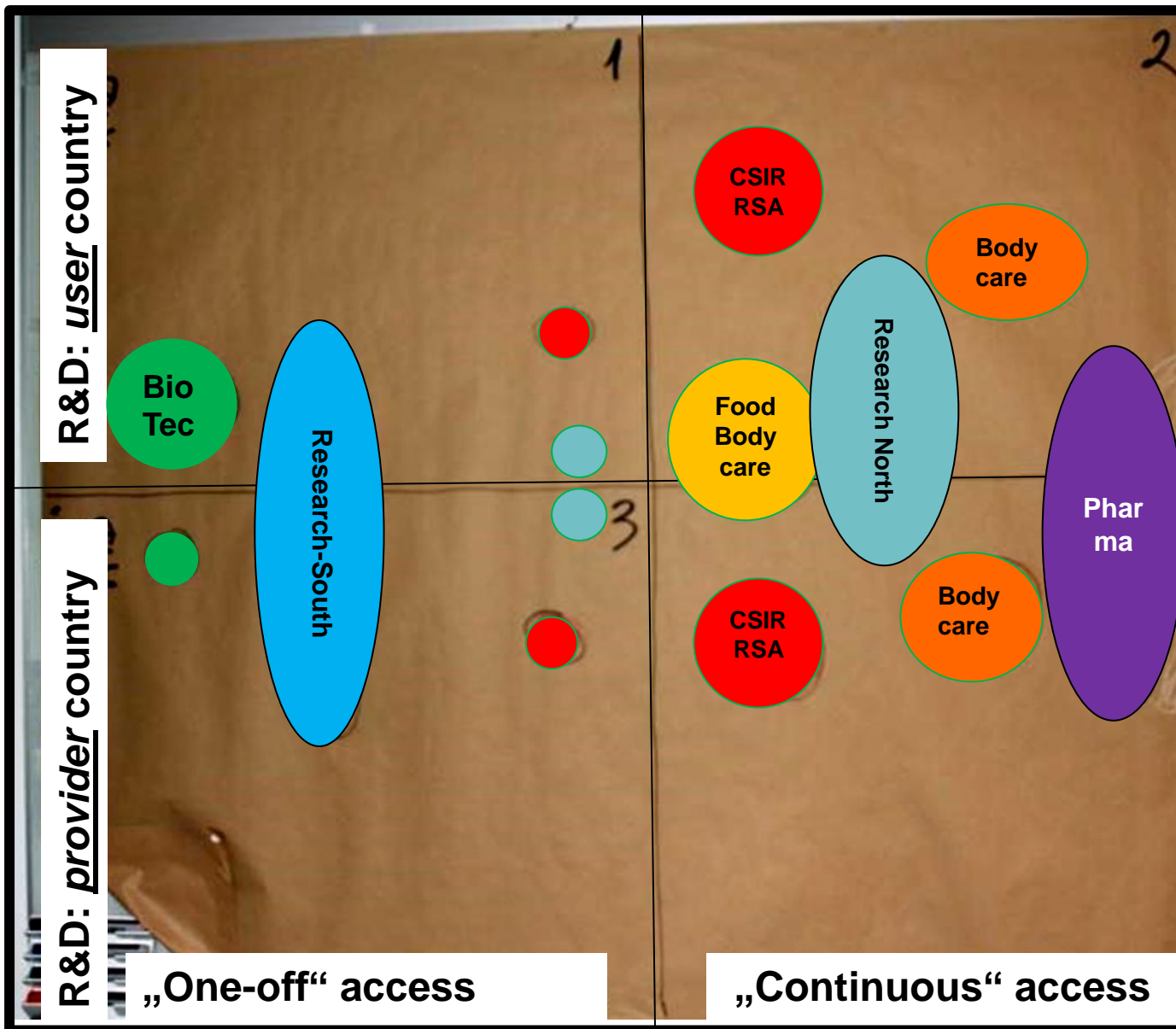
Copenhagen II:
The Nagoya Protocol and the
Green Economy - how to make it work ?

5 – 6 June 2012

Guiding questions

- What would enabling environments for ABS look like?
- What are the duties of governments?
- **Which sectors “utilize” GR – how and where?**
- How can ABS be a test-model for a win-win green economy?





- Biotech
- Reserch south
- CSIR RSA
- Food, body care
- Research north
- Body care
- Pharma

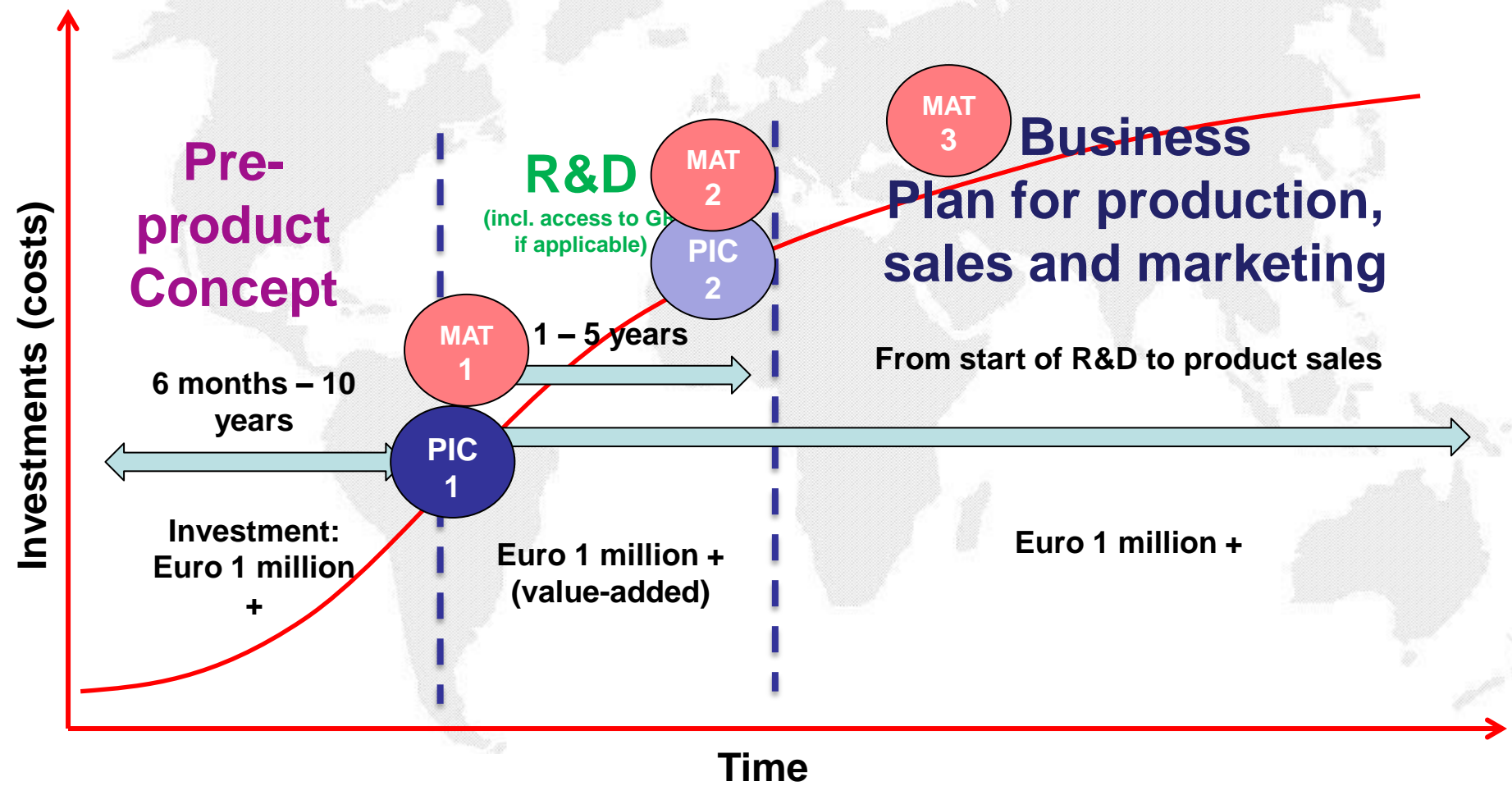
What we learned :

- Differentiation between **user and provider country** is reducing
- **One-off and continuous access** to GR is complementary rather than exclusive
- Emergence of flexible models:
 - pre-identified characteristics of genetic resources
 - valuation of intellectual property
- Countries that provide genetic resources are setting up their own R&D capacities; initial R&D steps in providing countries
 - in-country product development
 - improved market access



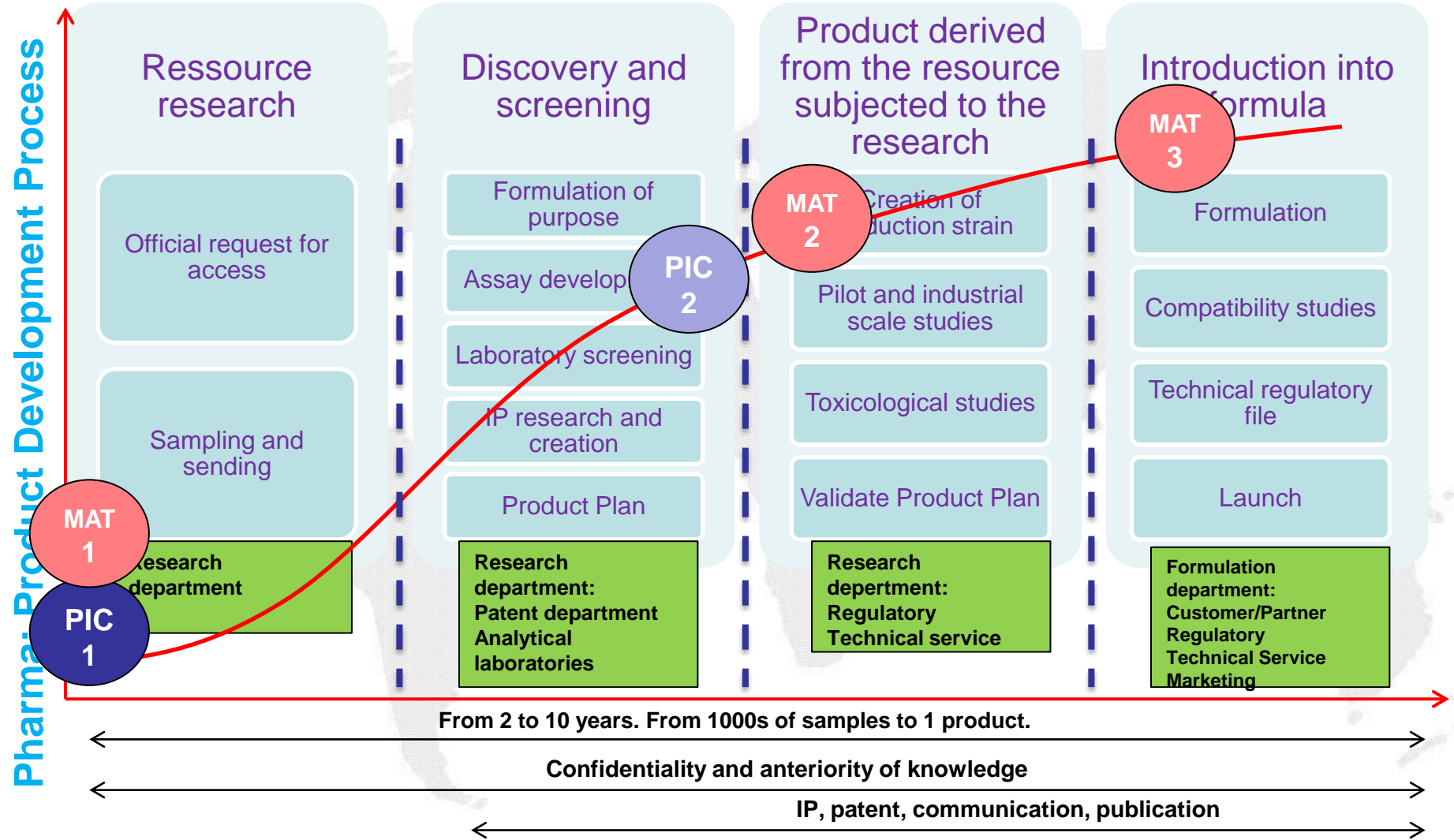
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Food and Beverages: Product Development Process



Access and Benefit Sharing

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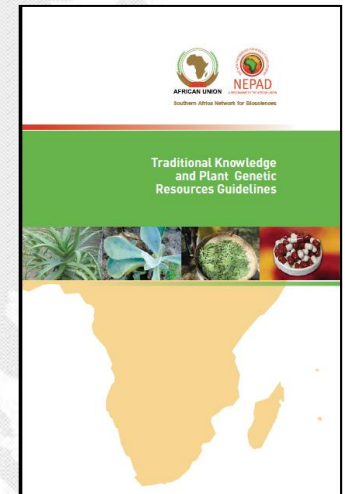
Lessons learnt from sectoral presentations (I)

- R&D and product development processes are complex and differ even on a case to case basis.
- Some common patterns:
 - food & beverages and cosmetic
 - pharmaceutical and biotech sector
- Common elements to the 4 sectors:
 - e.g. go/no go decisions throughout the R&D process
 - IP considerations
 - development of science / technology is changing industry practices (e.g. genomics))
- Huge variations :
 - re. level of science & technology used, investments in R&D (0 - 10 %)
 - need to access GR (e.g. continuous, one-off, tiny samples)
 - use of TK
 - SOP (larger producer / retailer vs. small specialist intermediaries)
 - level of internal R&D (from 100% in house to outsource of R&D)...



Lessons learnt from sectoral presentations (II)

- ABS regulatory frameworks need to reflect realities
 - authorisation process , **adapt timing / content of PIC & MAT**
- Recognition of different abilities capacities to BS:
 - **value of non-monetary benefits**; expectation management
- Legal certainty decisive for any investments, in particular the issue of scope:
 - what's in ? / what's out? **ABS vs. Biotrade**
- Transparent and simple procedures
 - incl. clearly **defined responsibilities** and timelines
- Outreach and information on ABS
 - trust-building essential

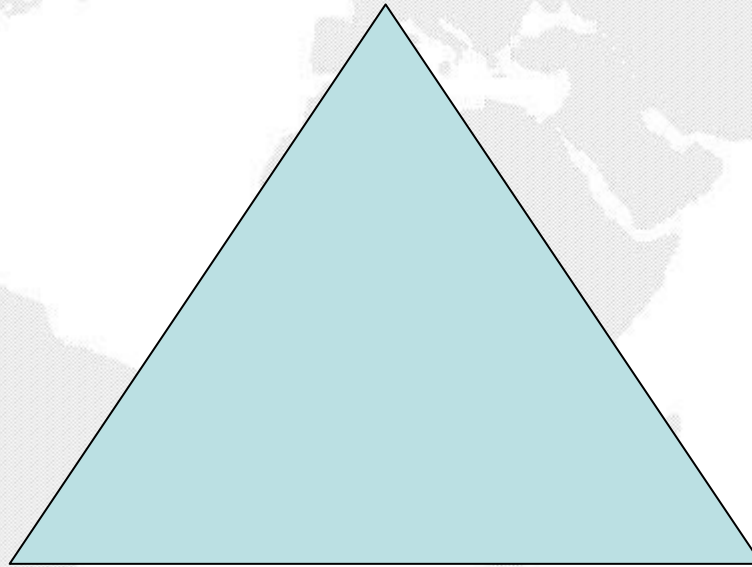


„Vicious Triangle“

Lack of trust

**Lack of working
ABS systems**

**Lack of mutual
understanding**





High-level segment on *trust* and *CSR*

- **Bring NP into force** as a global platform, then further clarify open issues
- Start implementation, move together forward: **learning by doing**
- **Mutual trust, sharing of knowledge** to create understanding of challenges / sectors
- Accommodate **different needs** with **different models** (MAT)
- **Manage expectations** and look into feasible immediate benefit-sharing, e.g. training
- Be **pragmatic and realistic**, avoid red tape and facilitate business by
 - Simple access procedures
 - Model clauses/ business term sheets
- **Long term investments** and revenues need **functioning systems** and trust
- **Seek win – win** and focus on shared objective: green economy!

Thank you

**.....more on ABS and the
ABS Capacity Development Initiative**

www.abs-initiative.info